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The Kitchi Gammi Club  
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Welcome to legendary hospitality at the Kitchi Gammi Club, your home away from home.



Tuesday, January 19

11:00 - 11:30 a.m. Networking  
11:30 - 1:00 p.m. Lunch & Workshop  
After 1:00 p.m. Networking

Presenter: Darin Lynch - Irish Titan Founder & CEO  
*Business first, online second. Demystify digital.*

Club Entrepreneur - Duluth is a community of business professionals who meet on the third Tuesday of each month at the Kitchi Gammi Club for networking, idea sharing and presentations from some of the area's most respected innovators, catalysts and thought leaders. During each lunch session, you'll have a chance to enjoy a meal, chat with peers and strengthen your network of personal and professional relationships.

2016 marks the 30th anniversary of KGC women memberships. Celebrate with the Aim High Network throughout year!

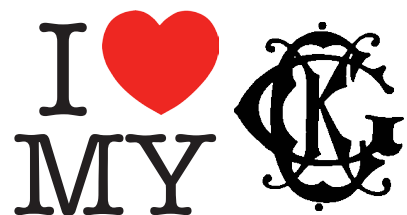


Say YES to Leadership: 5 Essential Components Made Immensely Practical

Presenter: Dr. Jeanne Bailey, Executive Director and Co-Founder of the Institute for Women Entrepreneurs at St. Catherine's University

The Aim High Network connects inspiring women entrepreneurs and community leaders in Northeastern Minnesota and Northwestern Wisconsin to build influence, leadership, wealth and opportunity.

Thursday, January 14, 2016  
11:30 AM to 1:15 PM  
RSVP (218) 724-8589



Love your club party, coming in February!



a renovated east lounge

Coming Soon

It's not too late to purchase a commemorative mug to help fund the lounge renovation! These mugs make great holiday gifts that will make a lasting impression for years to come! Contact the Front Desk for details (218) 724-8589.



## Invest in Tradition & Preserve your Legacy

Consider the gift of the Kitchi Gammi Club experience to young members of your family.

**Paul Gregersen**  
Membership & Marketing Director

The only thing more rewarding than seeing a new member utilize and enjoy the Kitchi Gammi Club, is familiarizing myself with second and multiple generation members. During Thanksgiving, I met several families who have enjoyed holiday dinners at the Club for decades.

Stories of kids (now old enough to have kids of their own) climbing under tables, running the halls, exploring the adventures to be had within the walls of this mysterious and enchanted Clubhouse.

Now there is a new generation of youngsters flying their Star Wars figures through the air of our halls. Kids who will look back someday and recall the joy of the Christmas of the North Parade and what the fire smelled like on the Terrace.

If these memories and traditions are important to your family, consider giving the gift of membership to your grown children and grandchildren. A year's worth of dues for those under the age of 40 is an affordable \$1,300. There is no better way to reintroduce the young people in your life to the magic and adventure of membership. Continue these traditions for years and generations to come.

Preserve your legacy.

Know the future is bright for those you care about the most, as they are treated to the best experiences life has to offer. Provide them a home away from home with the continued experiences that come as a member of the Kitchi Gammi Club family.



Family traditions are a huge component of Kitchi Gammi Club membership. This was evident during our annual Christmas City of the North Viewing Party and Thanksgiving Buffet. Coats of all sizes and colors hung in the coat room. If you would like to sponsor a membership for someone in your family, in order to continue your KGC family traditions, contact Membership & Marketing Director Paul Gregersen (218) 724-8589.

# 'tis the season!

The Christmas City of the North reversed its route through downtown Duluth last year, lining up on London Road with its mixture of participants beginning to perform at 9th Avenue East, essentially in front of our Club House. The parade has become a remarkable beginning to the holiday season at The Kitchi Gammi Club.

Over 200 members and future members, the young-at-heart and the very young, were gathered on a mild evening to enjoy each other's company. Chef Bernstein, accompanied by our extraordinary staff, provided a delightful buffet dinner, followed by cookies, popcorn and s'mores by the fire on the terrace for our enjoyment while watching the bands and floats parade by.

You are encouraged to come next year. The future of our Club was apparent, enjoying each other, family and community, in and out of our remarkable Club House. A truly memorable night, great fun enjoyed by all.

The Kitchi Gammi Club is a special place, a home away from home. This is our busiest time of year when members celebrate with family and friends, and pay tribute to or acknowledge business colleagues, clients, and shared success. There is no better place to do so.

Warmest wishes to each of you as you celebrate this holiday season.

Mark P. Melhus  
Kitchi Gammi Club President



Members and guests attended the Kitchi Gammi Club Christmas City of the North Parade Viewing Party on Nov. 20. It was wonderful to see the bright future of the Club on display as people of all ages entered the festive Clubhouse!



**SATURDAY, DECEMBER 19 1-3 P.M.**  
**\$20 FOR A HOUSE & PIZZA (SUPER FUN)**  
**\$10 FOR PIZZA ONLY (PRETTY FUN)**  
**INCLUDES A VISIT WITH JOLLY OL' SAINT NICK!**  
 RSVP (218) 724-8589 DESK@KITCHIGAMMI CLUB.COM



## Overnight Rooms: Perfect Presents

**R. Steven Watson C.C.M**  
General Manager

Our Clubhouse is a beautiful piece of art. A Duluth treasure. There is no better time than the holiday season to give the gift of an overnight experience at the Kitchi Gammi Club.

The recently refreshed, overnight rooms make great holiday gifts for family, friends and people in the Twin Cities.

A romantic night on the town for you and your significant other. Enjoy some wine with free overnight parking.

The positive feedback we have received in regards to the guest rooms is quite impressive! We look forward to sharing the experience with you and your loved ones. Contact the Front Desk (218) 724-8589 to book a room.

A special thank you to the KGC Foundation

for your extraordinary efforts in maintaining our beautiful facility.

### Staff News

Our staff is currently in the process of CPR training by the American Red Cross.

A plan is in the works for a holiday party in January.

On behalf of the staff, I wish you and yours the most joyous of holidays as we look forward to a bright 2016.

Thank you to the Board of Directors, Committee members and chair people. It is a pleasure to work with you. The role you play is crucial and much appreciated.

Thank you for everything you do as members to make us feel welcome at your home away from home! We are happy and honored to be part of the Kitchi Gammi Club Family.



## Featured Cocktail!

**Candy Cane Martini:**  
**2 mini candy canes (crushed)**  
**+ 1 for garnish**  
**2 ounces Stolli Vanil**  
**2 ounces White Chocolate Liqueur**  
**1 ounce Peppermint Schnapps**  
**Ice**

Just in time for the holidays! In a shaker, combine the vanilla vodka, white chocolate liqueur, peppermint schnapps, and ice; shake well. Rim a chilled martini glass with crushed candy cane pieces, and strain mixture into glass. Garnish with a mini candy cane, serve and enjoy. Enjoy at the Club or at home. Cheers!



## Happy Holidays from the KGC Foundation!

*There is still time to make a tax deductible donation for 2015.*

Thank you to all who responded to the Kitchi Gammi Club Foundation year-end request for donations. If you have not made a contribution, please consider doing so before December 31. Donations are TAX DEDUCTIBLE and made payable to the Kitchi Gammi Club Foundation. Please mail to 831 East Superior Street, Duluth, MN 55802. Contributions may also be

billed to your Kitchi Gammi Club Foundation account by contacting the club controller Nita Davis at 218-724-8589.

One of the most tax-efficient ways to make your charitable gift is to transfer APPRECIATED SECURITIES stocks, bonds or mutual funds to the Kitchi Gammi Club Foundation. Any securities with unrealized capital gains may be

donated to the Foundation and a tax deduction taken for the full fair market value of the securities, up to 30% of the donor's adjusted gross income. Since the securities are donated rather than sold, capital gains taxes from selling the securities no longer apply. The more appreciation the securities have, the greater the tax savings will be. Transfer of appreciated investments can be completed easily by calling your financial advisor. You or your advisor may contact Jeff Cadwell (CTFA) at the North Shore Bank of Commerce, 218-722-4784 to facilitate the transfer.

Your support of the Foundation mission to preserve and maintain the Kitchi Gammi Club building exterior is deeply appreciated and much needed. Contributions to the KGCF are used to maintain our historic building - the stone, the windows, the walls, the roof - assuring the magnificent club house stands long into its second century. We are committed to preserving this exceptional structure so that generations of Kitchi Gammi Club members to come will enjoy the facility as have we do now.

The 2015-16 Kitchi Gammi Club Foundation board members are Nick Alworth, Laura Budd, Annie Carmichael, Charles Johnson, Lizette Lawien, Cheryl Meese, Nick Ostapenko, Bob Owens and Terry Roberts. You may contact us or KGC management at any time with questions.